

**ITI LIMITED**  
( A Government of India Undertaking )



SHORT EXPRESSION OF INTEREST (EOI)  
FOR  
SELECTION OF BUSINESS ASSOCIATES  
FOR

“Location Survey, Planning, Supply, Installation &  
Commissioning along with 3 years Comprehensive On-site  
Warranty and AMC (extendable up to 10 years) for 200 Nos.  
Pcs - Fast Charger (122-150kW CCS+ CHAdeMO + AC Type 2)”

&

Transfer of Technology of EV Charging Equipments

EOI Enquiry No. : TS/ITI/EV Charger

Dated: 17<sup>th</sup> April, 2019

Dy. General Manager  
Technical Support – ITI Limited,  
Mirzapur Road, Naini,  
Prayag Raj – 211010 (UP) INDIA,  
Ph: 0532-2682346, Fax: 0532-2687345  
Mob: +91-945059 5460  
Email: [nkbokade\\_nni@itilttd.co.in](mailto:nkbokade_nni@itilttd.co.in)  
Website: <http://www.itilttd-india.com>



# ITI LIMITED

( A Government of India Undertaking )

Mirzapur Road, Naini,

Prayagraj – 211010 (UP) INDIA

Email: [nkbokade\\_nni@itilttd.co.in](mailto:nkbokade_nni@itilttd.co.in), Website: <http://www.itilttd-india.com>

## Expression of Interest (EOI)

Ref No: TS/ITI/EV Charger

17<sup>th</sup> April, 2019

ITI Limited invites Expression of Interest (EOI) for selection of “Business Associates” Location Survey, Planning, Supply, Installation & Commissioning along with 3 years Comprehensive On-site Warranty and AMC (extendable up to 10 years) for 200 Nos. Pcs - Fast Charger (122-150kW CCS+ CHAdeMO + AC Type 2)”.

Scope of Work	Selection of “Business Associates” for “Location Survey, Planning, Supply, Installation & Commissioning along with 3 years Comprehensive On-site Warranty and AMC (extendable up to 10 years) for 200 Nos. Pcs - Fast Charger (122-150kW CCS+ CHAdeMO + AC Type 2)” as per tender specifications.
Earnest Money	Rs.1,60,00,000/- (Rupees One Crore Sixty Lakhs Only)

Interested parties may view and download the document containing the detailed terms & conditions, free of cost from the website <https://eesl.eproc.in> and <http://www.itilttd-india.com>.

For ITI LIMITED

Dy. General Manager

Technical Support

## Important dates & Annexure:

Date of Issue/Publishing	17/04/2019 (16:00 Hrs)
Last date of receipt of Clarification	22/04/2019 (16:00 Hrs)
Last Date and Time for Submission of Bid	24/04/2019 (16:00 Hrs)
Date and Time of Opening of Technical Bid	25/04/2019 (11:00 Hrs)
Date and Time of Opening of Financial Bid	To be intimated

Description	Annexure
Bidder's Qualification Criteria	Annexure-A
Commercial Terms & Conditions	Annexure-B
General Condition of Contract	Annexure-C
Bill of Quantity	Annexure-D
Price Bid Format	Annexure-E
Form for Bid Security	Annexure-F
Format for Manufacturer's Authorization	Annexure-G
EOI Acceptance Letter	Annexure-H
Format for Spare Parts	Annexure-I
Format for Manufacturers authorization	Annexure-J
Format for Performance Certificate	Annexure-K
Format for Certificate of Not Black listing of firm	Annexure-L
Format for Undertaking for Manufacturing	Annexure-M
Format for Pre Contract Integrity Pact	Annexure-N
Document Check List	Annexure-O

In case of any clarifications on this notification and technical requirement, please contact the following-

1. Sri Dinesh Kumar  
Chief Manager -Mkt  
Ph: 0532-2687410  
Email: [dinesh\\_nni@itilttd.co.in](mailto:dinesh_nni@itilttd.co.in).
2. Sri N.K Bokade,  
Dy. General Manager-Tech Support,  
Ph: 0532-2682346, Mob: 9450595460  
Email: [nkbokade\\_nni@itilttd.co.in](mailto:nkbokade_nni@itilttd.co.in)

## **Introduction**

ITI Limited, a Public Sector Undertaking under the Department of Telecommunication, Ministry of Communication and IT, is a leading telecom equipment manufacturer and total solution provider in India. ITI has diversified in to solar project business and has established state of art solar module manufacturing line of capacity 23 MW per annum with modern facility and complying ISO 9001, ISO 14001 and ISO 18001. Presently major customers of ITI are BBNL, BSNL, MTNL, defense, paramilitary forces and railways.

ITI Ltd is a registered manufacturer of Crystalline Solar Photovoltaic Module having turn-key Solar Module manufacturing facility at Naini, near Prayagraj (UP) to cater high demand of solar PV module in India. The company has executed various turnkey projects such as Bharatnet, Telecom Towers, UP Police headquarters.

ITI make PV module are certified with IEC 61215, IEC 61730 part I & Part II and IEC 61701 certification for wattage range from 30Wp to 300Wp.

## **Purpose**

The purpose of this Expression of Interest is selection of Business Associates for “Location Survey, Planning, Supply, Installation & Commissioning along with 3 years Comprehensive On-site Warranty and AMC (extendable up to 10 years) for 200 Nos. Pcs - Fast Charger (122-150kW CCS + CHAdeMO + AC Type 2)”. to enable ITI’s participation in the EOI as mentioned below-

## **Scope:**

“Location Survey, Planning, Supply, Installation & Commissioning along with 3 years Comprehensive On-site Warranty and AMC (extendable up to 10 years) for 200 Nos. Pcs - Fast Charger (122-150kW CCS+ CHAdeMO+AC Type 2)” as tender specifications.

## **Objective:**

Department of Heavy Industry Govt. of India has formulated Electrical Mobility Mission 2020 and a scheme namely Faster Adoption and Manufacturing of Electrical vehicles (FAME-II) in India. The objective of the mission and scheme is to promote electrical mobility through development of technology of electric vehicles & Charging Infrastructure. Primary objective of the project is to supply EV Charging equipments and set up EV charging Infrastructure in the Country as a part of Make in India Initiative.

**Locations:** Delhi NCR- Multiple Locations (Refer Customer tender)

**The details of end customer tender are-**

- Name : M/s Energy Efficiency Service Ltd  
6<sup>th</sup> Floor, Core-3, Scope Complex, Lodhi Road,  
New Delhi-110003 Email : eproc@eesl.co.in  
Ph : 011-45801260 website: [www.eeslindia.org](http://www.eeslindia.org)
- Tender Enquiry No : EESL/06/ICB-Elec-Charger EV/181903047,
- Tender Enquiry Date : 15/03/2019
- Tender Qty : 200 Nos. Pcs - Fast Charger  
(122-150kW CCS+ CHAdeMO + AC Type 2)”.
- Tender Fee : Rs. 25,000 (Rs Twenty Five Thousand Only)
- Estimated Tender Value : Not Defined
- Bid Security (EMD) : Rs. 1,60,00,000 ( Rs One Crore Sixty Lacs Only)
- Performance Guarantee : 10% of total value of the contract in the form of BG
- Delivery Schedule : Upto 31-12-2019 or as per customer requirement.

**The end customer tender documents are available for download at <https://eesl.eproc.in>**

The interested firm may download the documents from the website as mentioned.

The successful bidder selected through this EOI will sign agreement & Pre- contract Integrity Pact with ITI.

ITI will submit its proposal to customer based on the techno-commercial proposal obtained from the successful bidder.

**Scope of work**

The Scope of work will be as per the end customer tender and any other corrigendum/ addendum / other documents & instructions issued from the end customer from time to time in this regards. The details of the customer tender for which this Expression of Interest is being called is enclosed along with this inquiry.

**Bill of Quantity**

The bill of quantity has been mentioned in the table given below:

S. No.	Location of delivery	Charging Equipment to be procured	Specifications	Quantity
1	Delhi NCR- Multiple Locations	PCS - Fast Charger	122-150 kW (CCS+ CHAdeMO+ AC Type 2)	200

**Security Deposit/Earnest Money Deposit (EMD)**

The Security deposit/EMD amount will be as per the customer EOI requirement. In some cases where Central PSU's are exempted from paying the EMD fee in that case also the bidder has to submit the EMD. The EMD amount of successful bidder may be converted to Performance Guarantee/Performance Security Deposit at the time of placement of Purchase Order.

EMD of Rs. 1,60,00,000/- (Rs One Crore Sixty Lacs only) must be submitted in the form of Bank Guarantee issued from any Nationalized Bank or any schedule bank as per RBI guidelines. The Bank guarantee can also be submitted through Demand Draft/RTGS/NEFT favoring ITI Limited. The DD must be in favour of "ITI Limited", payable at Prayagraj. The EMD amount must be submitted by the bidders along with their bids. No interest shall be payable on the EMD.

The details of ITI's bank account for RTGS/NEFT of EMD amount are as below:

- Beneficiary Name : ITI Limited
- Account Number/IBAN : 10554066331
- IFSC Code : SBIN0003486
- Beneficiary Bank Name : State Bank of India
- Beneficiary Bank Address : ITI Complex, Naini,  
Mirzapur Road, Naini,  
Prayagraj– 211010 (UP) INDIA

Photocopy of EMD must be submitted separately.

### **Performance Security**

The successful bidder who will be selected, shall give a performance security (as per the timeline mentioned in the end customer EOI) for a period as per end customer tender for the percentage of the bidder order value or fixed amount on prorata basis as per bidder order value shall be deposited in shape of Demand Draft or Bank Guarantee and shall be returned after the performance warranty period is over. The said amount may be forfeited partially or fully for failure to fulfill the terms and conditions of agreement. The Bank Guarantee should be enforceable and payable at the place mentioned in the EOI. No interest will be accrued on the Performance security amount.

**Taxes & Duties:** Relevant Taxes in line with GST i.e. SGST/CGST or IGST to be considered by the bidder. Taxes rate and nature will be on back to back basis.

### **EOI Type:** Two Bid System

Bids are to be submitted in two parts namely:

- (1) Technical Bid and
- (2) Financial Bid.

Both technical and financial bids must be submitted in separate envelopes and clearly marked on each envelope as "Technical Bid" and "Financial Bid" respectively. Thereafter, both the envelopes containing technical & financial bid should be put into a separate envelope which should be super scribed as "Bids for EOI No....."

The financial bids of only those bidders will be opened who are technically qualified.

**Bidder's Qualification Criteria**

**Technical Qualification Criteria**

1. The bidder shall be the Company/Firm/ Corporation Registered in India under Company act.
2. The bidder shall be manufacturer of Electrical equipment related to Battery chargers, storage and AC to DC & DC to DC converters and metering, cable laying, high voltage line Works, transformer for the past Minimum three (3) years. (Bidder shall submit the documentary evidences)

**OR**

The bidder shall have MoU with OEM of Electrical equipment related to Battery chargers, storage and AC to DC & DC to DC converters and metering, cable laying, high voltage line Works, transformer for the past minimum three (3) years. (Requisite documentary evidences and MoU copy shall be submitted)

3. The equipment shall comply with Relevant IEC standards, Electromagnetic Compatibility EMC Directive 89/336/EEC or later, AIS 138 Part-1 (6.4, 11.6, 11.11) and/or any other legislation regarding electric Supply installations open to public access and use and all Global EVC laws. (Bidder shall submit the documentary evidences)
3. The bidder should be registered with ISO 9001:2008, 14001, 27001:2013 or later standard and shall provide certified copy of the certificate valid as on the date of bid opening.
5. Bidder should ready to sign Consortium Agreement with ITI.
6. The bidder shall submit details of in-house facilities for manufacturing Electrical equipment related to Battery chargers, storage and AC to DC & DC to DC converters and metering which shall include Testing facility for mechanical, electrical, electronic and other related technical standards. Bidders who do not have facility in India for manufacturing Electrical equipment related to Battery chargers, storage and AC to DC & DC to DC converters and metering, shall submit the manufacturers test report duly signed by the competent authority.
7. The equipment shall carry the CE Mark in accordance with Direction 93/465/EEC. There shall be compliance with the provisions of all relevant Directives of the European Communities relating to work equipment, i.e. in regard to safety of personnel who operate and maintain the equipment. If a particular subject is not covered by one of the above standards then a recognized national standard shall apply.
8. Bidder(s) should have their own trademark registered BRAND (EV Charging System) in the Indian market/International market. Proof of trademark registration, which is at least 1 year old from date of floating this tender, to be submitted at the time of bid. Non-submission of this document makes

the bid liable for rejection.

### **Financial Experience:**

1. The bidder should be profitable company in at least Two year out of the preceding three (3) completed financial years i.e. 2015-16, FY 2016-17 & FY 2017-18 (out of which one should be FY 2017-18) w.r.t. the date of bid opening. Bidder should submit the financial statement duly certified by registered CA.

In case the audited results for last financial year is not available, the audited results of three consecutive financial years preceding the last financial year shall be considered for evaluating the financial parameters.

2. Net worth of the company in last financial year should be positive. (A copy of statement should be certified by registered CA)

3. The average annual turnover of the Bidder from their Business pertaining to manufacturing Electrical equipment related to Battery chargers, storage and AC to DC & DC to DC converters and metering, in the preceding three (3) financial years w.r.t the date of bid opening, shall not be less than **INR 140 Crore**. Other income shall not be considered for arriving at annual turnover.

### **Experience and Technical Capacity**

Undertaking about the manufacturing capacity per month shall be submitted in bidder's letter head. Bidder shall submit the successful completion as main supplier within the last 3 years, of at least-

- 1 contract valued at at least INR 70 crores or
- 2 contracts each valued at least at INR 50 crores

Evidence of above experience shall be submitted in the bid such as Excise Return / GST Return. For international bidder relevant documents that confirm the condition is met may be provided. Certified copy(ies) of Purchase Order(s), Letter of Award(s), Work Order(s), Completion Certificate(s), Delivery Order(s), Sale Receipt(s), etc. Non manufacturing bidders may also submit bids with Manufacturers Authorization in prescribed format.

### **Schedule of Supply:**

The Bidder shall demonstrate that the goods offered have been in production for at least 5 years, and been sold a minimum of 100 units of similar (business of manufacturing Electrical equipment related to Battery chargers, storage and AC to DC & DC to DC converters and metering) type and specification over the last three (3) years and their products should have been in continuous operation for a minimum of 2 years.



## Commercial Terms and Conditions

### Payment terms and Delivery Schedule:

- Payment will be on back to back basis. Payment will be generally released to the vendor within 30 days after ITI has received the payment after the submission of necessary document like Vendor Invoice, receipt acknowledgement of goods by end user.
- Other Direct Expenses will be deducted from the payment of the vendor. The direct expenses include like cost incurred by ITI towards EMD/PBG/BG/SD processing, fee etc.
- No advance payment will be made during the execution of the project.

### Liquidated Damages (LD)

Liquidated Damages shall be levied as per the LD policy of ITI on back to back basis.

### Training

It will be the responsibility of the Bidder/contractor to train and educate the ultimate user and ITI personals for handling and operating the equipment free of cost.

### Contractual Period

The successful Bidder shall so organize his resources and perform his work as to complete it not later than the date agreed to. Failing which LD will be applicable.

### Extension Of Contract

On back to back basis.

### Cost of Bidding:

The Bidder shall bear all costs associated with the preparation and submission of its bid, and the Purchaser will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process. Bidder shall ready to match the L-1 price.

**In case of contradiction the general terms & conditions will be superseded by the end customer tender terms & conditions.**

### AMC / COMPREHENSIVE AMC

AMC, if awarded by the end Customer to ITI then the same shall be awarded by ITI to the successful declared bidder in this EOI keeping the same percentage margin as calculated in this EOI.

### General Conditions of Contract

1. All the relevant test certificates of various Components as mentioned in Annexure-A of the EOI and customer's tender shall be provided along with the bid.
2. The bidder shall provide Un-priced and Priced BOQ and technical Datasheets.
3. The bidder shall submit clause by clause compliance to the technical specification as per BOQ.
4. Bidder will have to submit make/model list with its proposal as per BOQ.
5. **EOI Acceptance Letter:** Bidder will submit unconditional acceptance of all terms & conditions of the EOI document on company's/firm letter head duly signed & stamped by the authorized signatory.
6. Bidder shall submit signed & Stamped Copy of ITI's & Customer's EOI Documents.
7. No deviation certificate has to be submitted by the party mentioning that "we meet all Technical & commercial Specifications of the EOI Too" and there shall be no deviation. Party has to submit the aforementioned certificate along with the offer.
8. Other Relevant Documents pertaining to the eligibility criteria such as bidder should be Manufacturer of Electrical equipment related to Battery chargers, storage and AC to DC & DC to DC converters and metering. Balance sheets indicating the turnover, Relevant Test Certificates, GST Certification etc.
9. Quotations shall be liable to be rejected if there is/are any deviation(s) from the specifications.
10. Escalation in price (except where price variation clause is applicable), deviation from delivery schedule, terms and conditions will not be permitted in your quotation. Statutory Taxes & Duties should be shown separately from the price.
11. ITI will provide the Format of Bid Security separately.
12. Catalogue, literature, specification details should accompany the quotation. Incomplete quotations are liable to be rejected.
13. Any deviations whether technical or commercial stated anywhere in the bid shall not be taken into account and may render the bid non-responsible and liable to be rejected.
14. Bidder shall submit the approved Vendor list of the components Data along with the bid.
15. Bidder shall submit the bid off line. The bids must be submitted in the form of hard copy.
16. ITI reserves the right to suspend or cancel the EOI process at any stage, to accept ,or reject any or all offers at any stage of the process and / or to modify process, or any part thereof, at any time without assigning reason, any obligation or liability whatsoever
17. The bids should be spiral bounded and each page should be serial numbered.
18. Quoted Prices shall be valid for 180 days from the date of opening of financial bid.
19. During the evaluation of EOI, if ITI requires any clarifications, the Bidder should be ready to give clarifications for any part of the offer against this EOI to ITI to complete the evaluation.

20. Bidder must submit the signed integrity pact along with the techno commercial bid. (Format Attached)
21. **Authorized Signatory:** All certificates and documents received as part of offer shall be signed by the "Authorized Representative". Power of attorney in favor of the person signing the documents (On Rs.100 Stamp paper). The Power of Attorney shall be issued by any director of the Board of the company (Signing is not mandatory in technical manuals)
22. **Late Offer:** Any offer received after the prescribed time line shall be rejected
23. **Language of offers:** the offers submitted by vendor and all the correspondence and documents relating to the offers exchanged by the vendor shall be in English language.
24. **Cost of EOI:** The vendor shall bear all cost associated with the preparation & submission of its EOI including cost of presentation for purposes of clarification of the offer, if so desired by ITI. ITI will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the EOI process. In this case, submissions of required material as per sample plan of certifying agency is to be arranged & provided free of cost by bidder.
25. **Amendment of EOI:** At any time prior to the last date for receipt of offers, ITI may for any reason, whether at its own initiate for in response to a clarification requested by a prospected vendor modified by the EOI document by an amendment. In order to provide prospective vendor reasonable time in which to take the amendment into account in preparing their offers, ITI may, at their discretion extend the last date for the receipt of offers and / or make other changes in the requirements set out in the invitation for EOI.
26. **Disclaimer:** ITI and / or its officers employees disclaim all/ any liability from any loss or damage whether foreseeable or not, suffered by any person acting on or refraining from acting because of any information including statements, information, forecasts estimates, or projections contained in this documents or conduct ancillary to it whether or not the loss or damage arises in connection with any omission, negligence, default, lack of care or misrepresentation on the part of ITI and / or any of its officers, employees.

**Other Important Guidelines:**

1. Only the successful bidder will be informed of being the L1. All the techno commercial terms will be on back to back basis.
2. ITI shall have the right to appropriate the outstanding amount, if any, recoverable from the vendor/contractor/bidder, under any other contract, from the payment under this contract, to be made by ITI.
3. All the financial terms like Payment, Taxation, LD & other will be on back to back basis as per the above cited EOI Terms & Conditions received by ITI in its PO/Work Order form the end customer.
4. The statutory clearances needed for installation of charging equipment at retail petrol outlets, Government buildings, Public Parking, High Way etc shall be in the scope of bidder.

5. Other Direct Expenses will be deducted from the payment of the vendor. Expenses like cost incurred by ITI towards EMD/PBG/BG/SD shall be recovered from bidder from his payments.
6. Vendor will sign Service Level Agreement (SLA) with ITI. The SLA will be as per the customer EOI (in case provided by the customer) or will be provided by ITI. In case of conflict between ITI's terms & conditions and the terms & condition as per customer's tender, ITI's terms & conditions prevail over said EOI terms & condition.

**7. Preference will be given to Bidders-**

- a. **Who are ready to collaborate/ tie-up with the Company for manufacturing of Charging Equipment in ITI in CKD/SKD mode in phase manner under Make In India initiative. Bidder shall indicate the willingness.**
- b. **Who wish to work jointly with ITI for scaling up the business based on this project on pan India basis. If agree, pl indicate (through a plan/ presentation) how you would like to move ahead.**
- c. **The bidder should be in possession of technology rights of the products offered and manufacturer or authorized representative of the manufacturer.**

**(Bidder shall submit the undertaking along with the bid )**

10. It will be the sole responsibility of the bidder to provide the following document for ITI's participation in the tender. List of documents to be provided by the bidder is as per **Annexure-N**.
11. It will be the sole responsibility of the bidder to conduct Acceptance Testing if required in the customer tender or is conducted by the customer at any stage, Additional work may be required to carry out according to the actual site conditions. Any item/Work, which is not specifically mentioned and not paid by customer but necessary for making the system functional, shall be deemed to included in the scope of the work of the vendor and shall be supplied and installed without any extra cost to ITI.

**Award of Contract:**

1. Bidder offering the Highest margin to ITI on Net Revenue shall be declared as the L1 bidder. L1 bidder should ready to sign a MoU with ITI. The total order quantity will be awarded to L-1 bidder. ITI will include the same price for BoQ in the end customer's financial bid. Financial Bid format is enclosed as **Annexure-E**.

ITI EOI REF No: TS/Solar/EV Charger , Dated 10.04.2019  
CUSTOMER TENDER NO. EESL/06/ICB-Elec-Charger EV/181903047

### Bill of Quantity

The bill of quantity has been mentioned in the table given below:

S. No.	Location of delivery	Charging Equipment to be procured	Specifications	Quantity
1	Delhi NCR- Multiple Locations	PCS - Fast Charger	122-150kW (CCS+ CHAdeMO+ AC Type 2)	200

Note: Bidder shall submit the details of items used in the PCS-Fast Charger

Date:

(Signature of Bidder)  
Seal

**Financial Bid Format**

CUSTOMER TENDER NO. EESL/06/ICB-Elec-Charger EV/181903047

EOI reference No:	
Date :	
Item Description :	
Qty : 1 Lot	
We please to offer and agree to address and execute the EOI No..... work as per the following Net Revenue margin to ITI-	
Net Revenue Share offered to ITI ( In Figure)	
Net Revenue Share offered to ITI ( In words)	

**Price:** FOR Destination ITI Limited, Mirzapur Road, Naini, Prayagraj-211010

**Details of Taxes & duties included**

Note: Net Revenue Share is Net of all taxes and expenses.

GST :

Freight & Insurance:

Any Other Tax/ Duty:

Signature of the Bidder

Name of the Bidder:

Designation:

Stamp of the Company :

Date of Signing of Bid:

### Price Schedule for PCS – Fast Charger

Item Name	Proposed Quantity	Unit of Measurement	Country of Origin	Unit Price on FOR Naini basis (in INR)	Total Price
1	2	3	4	5	6=2*5
Location survey, Planning, Supply, Installation & Commissioning along with 3-year comprehensive on-site warranty and AMC (extendable up to 10 years) of 200 Nos. PCS - Fast Charger (122-150kW CCS+ CHAdeMO+AC Type 2). [As per Technical Specifications defined in Scope of Work]					
A: PCS – Fast charger (122-150kW CCS+CHAdeMO+AC Type 2)	200	Nos.			
B: Payment gateway software (to manage payments on mobile app), charger management software (to manage charger slots/availability/booking of slots), etc.	1	Lumpsum			
Custom Duty, cess, custom clearance, and other duties except GST.	1	Lumpsum			
<b>Total (T) = Part-A+ Part-B</b>				<b>Total (T)</b>	

Bidder should mention HSN code and applicable GST rate on above items.

### Price Schedule for Related Services

S.No.	Description	Quantity	Unit of measurement	Country of origin	Unit Price	Total Price
					In INR	In INR
1	2	3	4	5	6	7=(6 * 3)
A	Comprehensive on-site extended warranty and AMC for a period of three years.	200	Nos			
B	Installation and Commissioning – PCS – Fast Charger including electrical & civil works (as defined in Scope of Work), marking and painting	200	Nos			
C	Inland transportation (within India) including loading, unloading, transfer to Designated Location in Delhi & NCR region, insurance and other costs incidental to delivery	200	(Nos.)			
Total (T) = Part A + Part B + Part C					Total (T)	
Grand Total (in words)						

**Column 5 and 6: Prices** are to be quoted inclusive of all customs duties except GST, sales and other similar taxes applicable in the Purchaser's country and payable on the Related Services, if the Contract is awarded to the Bidder.

Bidder should mention HSN Code and rate of GST for services.



**Price Schedule for OPTIONAL Related Services**  
**(The items in this schedule will not be considered for bid evaluation)**

S.No.	Description	Quantity	Unit of measurement	Country of origin	Unit Price		Total Price	
					In INR	In INR	In INR	
1	2	3	4	5	6		7=6 * 3	
	Comprehensive on-site extended warranty and AMC for a period of 7years from the 4 th year to the 10 th year.	200	Nos					
Grand Total (in words)								

**Notes applicable to above Price bid Tables:**

1. The bidder(s) has to mandatorily quote for all the line items/services/jobs enlisted in the Price Bid Sheet format (Price Schedule for PCS - Fast Chargers, related services and optional related services). Else, the bid shall be liable for outright rejection.
2. If there is a discrepancy between the individual unit rates and the total amount, the unit rates will prevail.
3. Bid with variable price(s) will not be accepted.
4. Prices once quoted shall remain firm, and subject not be subject to any escalation, till completion/execution of the contractual assignments/work and till the contract's validity's extension, if any.
5. The contractor shall need to be mandatorily registered with the relevant Tax Authority (ies) for the LOA items (services, where applicable), and furnish photocopy of their tax registration certificate(s) and PAN along with each Tax invoice.
6. Deposit of all statutory taxes, duties, levies, etc. to government authorities shall be the sole responsibility of the contractor and the contractor shall indemnify ITI for any tax claims/problems, etc. with the statutory authority/Government or State authorities.
7. Income tax, TDS, etc. will be deducted at source by ITI as per government policies.
8. Benefit of any reduction in taxes & duties during the execution of contract shall be passed on to ITI EESL by the implementing partner.
9. Applicable Taxes, Duties, Cess, etc. shall be paid on actuals as applicable in the state where the products are delivered, provided that the bidder(s) is registered with the relevant tax authorities.
10. The bidder(s) shall comply with all the statutory compliances as specified in the document.
11. EESL have the rights to accept or reject any bid or part without assigning any reason.
12. Prices quoted shall remain firm for the entire project duration.

### Manufacturer's Authorization

Date: ..... *[insert date (as day, month, and year) of bid submission]* .....

ICB No.: ..... *[insert number of bidding process]* .....

To: ..... *[insert complete name of purchaser]*.....

#### WHEREAS

We ..... *[insert complete name of manufacturer]* ....., who are official manufacturers of ..... *[insert type of goods manufactured]* ....., having factories at ..... *[insert full address of manufacturer's factories]* ....., do hereby authorize ..... *[insert complete name of bidder]*.....  
the purpose of which is to provide the following goods, manufactured by us ..... *[insert name and/or brief description of the goods]* ....., and to subsequently negotiate and sign the Contract.

We hereby extend our full guarantee and warranty in accordance with Clause 28 of the General Conditions, with respect to the goods offered by the above firm.

Signed: *[insert signature(s) of authorized representative(s) of the manufacturer]*

Name:*[insert complete name(s) of authorized representative(s) of the manufacturer]*

Title:*[insert title]*

Duly authorized to sign this Authorization on behalf of: *[insert complete name of manufacturer]*

Dated on \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_ *[insert date of signing]*

#### **-- Note --**

*All italicized text is for use in preparing this form and shall be deleted from the final document.  
Input of information to be completed by the bidder.*

*The bidder shall require the manufacturer to fill out this form in accordance with the instructions indicated.  
This letter of authorization should be signed by a person with the proper authority to sign documents that are binding on the manufacturer.*

## Terms & conditions (On back to back basis)

1. **Currency of Purchase Order:** ITI will place purchase order on bidder in INR only.
2. **Taxes:** As per the customer tender/enclosed and details referred in this EOI.
3. ITI will place PO/work Order on successful bidders only if the ITI receives its PO/work order from its Customer as mentioned in this EOI.
4. Bidder offering the highest net revenue share shall be declared the successful L1 bidder (Refer Annexure-E, Financial Bid Format). In case of a tie the competent committee will adopt draw of lots or any other suitable method to break the tie without giving any reason/ justification. This shall be done in the presence of tied bidders. The decision of competent committee of ITI shall be final in this regard and cannot be challenged in any manner and also be binding on all the bidders.
5. L1 bidder may be called for negotiation.
6. After signing the agreement, L1 bidder shall submit detailed priced BOQ. Subsequently ITI will quote the same price in the end customer's financial bid as per the finally negotiated price agreed by the L1 bidder.
7. ITI may sign consortium agreement to fulfill the eligibility condition of customer tender. Bidder shall give un-conditional acceptance for the same.
8. ITI shall place order on successful bidder after reducing the ITI margin on net revenue percentage i.e..... % of the total value ordered given to ITI by the customer for delivery of project/work as per EOI condition. PO/Work order will be issued to the successful bidder for the amount which will be calculated after reducing ITI's margin on Net Revenue from the PO/Work order issued to ITI by the prospective buy/end user customer.
9. The net revenue share of ITI shall remain intact in any case. In case ITI is not L1 in the customer Tender, then the L1 bidder will have to accept the price offered to ITI with Net Revenue Share of ITI. ITI will only accept the L1 bidder price in the customer Tender only after consulting L1 bidder in ITI EOI. L1 bidder will have to submit a written acceptance to ITI for the same. After getting the written acceptance from the L1 bidder, ITI will submit its acceptance of accepting the L1 bidder price to customer.
10. ITI reserves the right to postpone the date of receipt of bids, accept or reject any bid without assigning any reason.
11. ITI will have right of pre-dispatch inspection of the equipment by their own or authorized representative and pre-dispatch inspection report will be part of dispatch document for inspected lot.
12. The statutory clearances for transportation of equipments to India in case of foreign bidder,

installation of charging equipment at retail petrol outlets, government buildings, public parking's etc shall be in the scope of bidder.

As per directives of CENTRAL VIGILANCE COMMISSION, GOVERNMENT OF INDIA, One Agent can not represent two or more suppliers or quote on their behalf in a particular tender for single item. If so found at any stage, their offer will not be considered.

13. **Risk Purchase:** In case of delays in supplies / defective supplies or non fulfilment of any other terms and conditions given in Purchase Order the purchaser may cancel the Purchase Order in full or part thereof, and may also make the purchase of such material from elsewhere / alternative source at the risk and cost of the bidder.

**EOI ACCEPTANCE LETTER**

(To be given on Company Letter Head)

Date:

To,

-----  
-----

Subject: Acceptance of Terms &Conditions of EOI.

EOI Reference No: \_\_\_\_\_

Name of EOI/Work: \_\_\_\_\_

Dear Sir,

I (Name-----have received the EOI reference no----- for mentioned work from the website/email.

I hereby certify that I have read the entire terms and conditions of the EOI documents from Page No. \_ \_to\_\_\_ (including all documents like annexure(s), schedule(s), a m e n d m e n t s and reference EOI etc.) which form part of the contract agreement and I shall abide here by the terms/conditions/ clauses contained therein.

The corrigendum(s) issued from time to time by your department/organization too has also been taken into consideration, while submitting this acceptance letter.

I hereby unconditionally accept the EOI terms and conditions of above mentioned EOI document(s)/corrigendum(s) in its totality/entirety.

I hereby unconditionally accept all the EOI terms and conditions of ITI &..... (Customer Name) EOI document /corrigendum(s) in its totality/ entirety.

In case any provisions of this EOI are found violated, then your department/organization shall without prejudice to any other right or remedy be at liberty to reject this EOI/bid including the forfeiture of the full said earnest money deposit absolutely.

Yours Faithfully,

(Signature of the Bidder, with Official Seal)

**SPARE PARTS FORMAT****Spare Parts Details for charging equipment**

(To be filled-up, scanned and submitted uploaded as part of Bid documents)

**Name of the Bidder:** \_\_\_\_\_

S. No.	Spare Part Name	Spare Part Number	Price Per Unit(in Rs.)	Periodicity of Replacement
1				
2				

Bidder is expected to add rows to this table. Bidder should provide the HSN Code of main equipment as well as the spare parts used.

Covering letter from the Manufacturer/Authorized Representative  
(To be submitted on manufacturer's Letter Head)

Reference:.....

Date:.....

The Dy. General Manager (TS),  
ITI Limited, Naini, Prayagraj (UP)  
Pin: 211010

Subject: Submission of tender Location Survey, Planning, Supply, Installation & Commissioning of Charging Stations.

Dear Sir,

This is to notify you that our company intends to submit a proposal in response to the tender for Location Survey, Planning, Supply, Installation & Commissioning along with 3 years Comprehensive On-site Warranty and AMC (extendable up to 10 years) of EV Charging Stations

Primary and Secondary contacts for our company are:

	Primary contact	Secondary contact
Name:		
Title:		
Company Name:		
Address:		
Phone:		
Mobile:		
E-mail:		
Web site		

We confirm that the information contained in this response or any part thereof, including appendix, exhibits, and other documents and instruments delivered, or to be delivered to ITI is true, accurate, verifiable and complete.

This response includes all information necessary to ensure that the statements therein do not in whole or in part mislead the department in its short-listing process.

We fully understand and agree to comply that on verification, if any of the information provided here is found to be misleading the short listing process or unduly favors our company in the short listing process, we are liable to be dismissed from the selection process or termination of the contract during the project, if selected to do so, **We further undertake that our Company is never black-listed by any Central or State Government agency.**

We agree to abide by the conditions set forth in this tender

It is hereby confirmed that I/ We are entitled to act on behalf of our corporation/ company/ firm/ organization and empowered to sign this document as well as such other documents, which may be required in this connection.

(Signature) (Name)  
(In the capacity of)

Duly authorized to sign the tender Response for and on behalf of:

(Name of the company)

Name, Title, Signature, Date, Seal/Stamp of the company

**Annexure-J**

REFERENCE TENDER ENQUIRY NO: EESL/06/ICB-Elec-Charger EV/181903047, Dated 15.03.2019

**Performance Certificate**

Ref Letter No.

Date:

To

The Dy. General Manager (TS),  
ITI Limited, Naini, Prayag Raj (UP)  
Pin: 211010

Dear Sir,

We M/s. ....are certifying that Charging Stations Model no. -----  
-----procured from M/s..... is working satisfactory since last -----  
years.

On behalf of company .....

Name and Designation

Signed and sealed (who has signed the tender)



**CERTIFICATE FOR NON BLACK LISTING**

(REFERENCE TENDER ENQUIRY NO: EESL/06/ICB-Elec-Charger EV/181903047, Dated 15.03.2019)

Ref Letter No.

Date:

To

The Dy. General Manager (TS),  
ITI Limited, Naini, Prayag Raj (UP)  
Pin: 211010

Dear Sir,

We M/s. .... confirm that we are not blacklisted in any PSUs/Government/Semi Government /Quasi Government department in India and in any other country as on date of submission of bid. This undertaking is submitted to the best of my knowledge. If at any stage it is found wrong then ITI may take necessary action against us.

On behalf of company .....

Name and Designation

Signed and sealed (who has signed the tender)

**UNDERTAKING FOR MANUFACTURING**

Ref Letter No.

Date:

To

The Dy. General Manager (TS),  
ITI Limited, Naini, Prayag Raj (UP)  
Pin: 211010

Dear Sir,

We M/s. ...., undertakes that M/s.....is a original equipment manufacturer and having manufacturing of EV charging equipment past 3 year.

On behalf of company .....

Name and Designation

Signed and sealed (who has signed the tender)

PRE-CONTRACT INTEGRITY PACT

**GENERAL**

This pre-bid pre-contract agreement (hereinafter called the Integrity Pact) is made on day of ..... the month of ..... , between, ITI Limited, ITI Bhavan, Dooravaninagar, Bangalore - 560016, India, (hereinafter called the "BUYER", which expression shall mean and include, unless the context otherwise requires, his successors in office and assigns) of the First Part and M/s ..... (*address of the Bidder*) (hereinafter called the "BIDDER " which expression shall mean and include, unless the context otherwise requires, his successors and permitted assigns) of the Second Part.

WHEREAS the BUYER proposes to invite Expression of Interest (EoI) for selection/empanelment of technology partner for a technical tie-up with ITI for the marketing/manufacturing of ..... (*name of the product*) and the BIDDER is willing to participate in the EoI as per the terms and conditions mentioned thereon;

WHEREAS the BIDDER is a private company/public company/Government undertaking/partnership company (*strike off whichever is not applicable*), constituted in accordance with the relevant law in the matter and the BUYER is a PSU under the Department of Telecommunications, Ministry of Communications & IT, Government of India.

NOW, THEREFORE,

To avoid all forms of corruption by following a system that is fair, transparent and free from any influence/prejudiced dealings prior to, during and subsequent to the currency of the contract to be entered into with a view to :-

Enabling the BUYER to select/ empanel a technology partner for the marketing/manufacturing of .... (Name of the product) through the EoI in a transparent and corruption free manner, and

Enabling BIDDERS to abstain from bribing or Indulging in any corrupt practice in order to secure the contract by providing assurance to them that their competitors will also abstain from bribing and other corrupt practices and the BUYER will commit to prevent corruption, in any form, by its officials by following transparent procedures.

The parties hereto hereby agree to enter into this Integrity Pact and agree as follows:

1. Commitments of the BUYER

1.1 The BUYER undertakes that no official of the BUYER, connected directly or indirectly with the contract, will demand, take a promise for or accept, directly or through intermediaries, any bribe, consideration, gift, reward, favour or any material or immaterial

benefit or any other advantage from the BIDDER, either for themselves or for any person, organization or third party related to the contract in exchange for an advantage in the bidding process, bid evaluation, contracting or implementation process related to the contract.

1.2 The BUYER will during the pre-contract stage, treat all BIDDERS alike, and will provide to all BIDDERS the same information and will not provide any such information to any particular BIDDER which could afford an advantage to that particular BIDDER in comparison to other BIDDERS.

1.3 All the officials of the BUYER will report to the appropriate Government office any attempted or completed breaches of the above commitments as well as any substantial suspicion of such a breach.

2 In case any such preceding misconduct on the part of such official(s) is reported by the BIDDER to the BUYER with full and verifiable facts and the same is prima facie found to be correct by the BUYER, necessary disciplinary proceedings, or any other action as deemed fit, including criminal proceedings may be initiated by the BUYER and such a person shall be debarred from further dealings related to the contract process. In such a case while an enquiry is being conducted by the BUYER the proceedings under the contract would not be stalled.

### 3 Commitments of BIDDER

3.1 The BIDDER commits itself to take all measures necessary to prevent corrupt practices, unfair means and illegal activities during any stage of its bid or during any pre-contract or post-contract stage in order to secure the contract or in furtherance to secure it and in particular commit itself to the following:-

a) The BIDDER will not offer, directly or through intermediaries, any bribe, gift, consideration, reward, favour, any material or immaterial benefit or other advantage, commission, fees, brokerage or inducement to any official of the BUYER, connected directly or indirectly with the bidding process, or to any person, organisation or third party related to the contract in exchange for any advantage in the bidding, evaluation, contracting and implementation of the contract.

b) The BIDDER further undertakes that it has not given, offered or promised to give, directly or indirectly any bribe, gift, consideration, reward, favour, any material or immaterial benefit or other advantage, commission, fees, brokerage or inducement to any official of the BUYER or otherwise in procuring the Contract or forbearing to do or having done any act in relation to the obtaining or, execution of the contract or any other contract with the Government for showing or forbearing to show favour or disfavour to any person in relation to the contract or any other contract with the Government.

c) BIDDERS shall disclose the name and address of agents and representatives and Indian BIDDERS shall disclose their foreign principals or associates.

d) BIDDERS shall disclose the payments to be made by them to agents/ brokers or any

other intermediary, in connection with this bid/contract.

e) The BIDDER further confirms and declares to the BUYER that the BIDDER is the original manufacturer/ integrator and has not engaged any individual or firm or company whether Indian or foreign to intercede, facilitate or in any way to recommend to the BUYER or any of its functionaries, whether officially or unofficially to the award of the contract to the BIDDER, nor has any amount been paid, promised or intended to be paid to any such individual, firm or company in respect of any such, intercession, facilitation or recommendation.

f) The BIDDER either while presenting the bid or during pre-contract negotiations or before signing the contract, shall 'disclose any payments he has made, is committed to or intends to make to officials of the BUYER or their family members, agents, brokers or any other intermediaries in connection with the contract and the details of services agreed upon for such payments.

g) The BIDDER will not collude with other parties interested in the contract to impair the transparency, fairness and progress of the bidding process, bid evaluation, contracting and implementation of the contract.

h) The BIDDER will not accept any advantage in exchange for any corrupt practice, unfair means and illegal activities.

i) The BIDDER shall not use improperly, for purposes of competition or personal gain, or pass on to others, any information provided by the BUYER as part of the business relationship, regarding plans, technical proposals and business details, including information contained in any electronic data carrier. The BIDDER also undertakes to exercise due and adequate care lest any such information is divulged.

j) The BIDDER commits to refrain from giving any complaint directly or through any other manner without supporting it with full and verifiable facts.

k) The BIDDER shall not instigate or cause to instigate any third person to commit any of the actions mentioned above.

l) If the BIDDER or any employee of the BIDDER or any person acting on behalf of the BIDDER, either directly or indirectly, is a relative of any of the officers of the BUYER, or alternatively, if any relative of an officer of the BUYER has financial interest/stake in the BIDDER's firm, the same shall be disclosed by the BIDDER at the time of filing of tender. The term 'relative' for this purpose would be as defined in Section 6 of the Companies Act 1956.

m) The BIDDER shall not lend to or borrow any money from or enter into any monetary dealings or transactions, directly or indirectly, with any employee of the BUYER.

#### 4 Previous Transgression

4.1 The BIDDER declares that no previous transgression occurred in the last three years

immediately before signing of this Integrity Pact, with any other company in any country in respect of any 'corrupt practices envisaged hereunder or with any Public Sector Enterprise in India or any Government Department in India that could justify BIDDER's exclusion from the tender process.

4.2 The BIDDER agrees that if it makes incorrect statement on this subject, BIDDER can be disqualified from the tender process or the contract, if already awarded, can be terminated for such reason.

## 5 Sanctions for Violations

5.1 Any breach of the aforesaid provisions by the BIDDER or anyone employed by it or acting on its behalf (whether with or without the knowledge of the BIDDER) shall entitle the BUYER to take all or any one of the following actions, wherever required:-

a) To immediately call off the pre contract negotiations without assigning any reason or giving any compensation to the BIDDER. However, the proceedings with the other BIDDER(s) would continue.

b) To immediately cancel the contract, if already signed, without giving any compensation to the BIDDER.

c) To cancel all or any other Contracts with the BIDDER. The BIDDER shall be liable to pay compensation for any loss or damage to the BUYER resulting from such cancellation/rescission.

d) To recover all sums paid in violation of this Pact by the BIDDER(s) to any middleman or agent or broker with a view to securing the contract.

5.2 The BUYER will be entitled to take all or any of the actions mentioned above, also on the Commission by the BIDDER or anyone employed by it or acting on its behalf (whether with or without the knowledge of the BIDDER), of an offence as defined in Chapter IX of the Indian Penal code, 1860 or Prevention of Corruption Act, 1988 or any other statute enacted for prevention of corruption.

5.3 The decision of the BUYER to the effect that a breach of the provisions of this Pact has been committed by the BIDDER shall be final and conclusive on the BIDDER. However, the BIDDER can approach the Independent Monitor(s) appointed for the purposes of this Pact.

## 6 Independent Monitors

6.1 The BUYER appoints Independent Monitor (hereinafter referred to as Monitor) for this Pact in consultation with the Central Vigilance Commission.

6.2 The task of the Monitor shall be to review independently and objectively, whether and to what extent the parties comply with the obligations under this Pact.

6.3 The Monitor shall not be subject to instructions by the representatives of the parties and

perform their functions neutrally and independently.

6.4 Both the parties accept that the Monitor have the right to access all the documents relating to the project/procurement, including minutes of meetings.

6.5 As soon as the Monitor notices, or has reason to believe, a violation of this Pact, he will so inform the Authority designated by the BUYER.

6.6 The BIDDER(s) accept(s) that the Monitor has the right to access without restriction to all Project documentation of the BUYER including that provided by the BIDDER. The BIDDER will also grant the Monitor, upon his request and demonstration of a valid interest, unrestricted and unconditional access to his project documentation. The Monitor shall be under contractual obligation to treat the information and documents of the BIDDER with confidentiality.

6.7 The BUYER will provide to the Monitor sufficient information about all meetings among the parties related to the Project provided such meetings could have an impact on the contractual relations between the parties. The parties will offer to the Monitor the option to participate in such meetings.

6.8 The Monitor will submit a written report to the designated Authority of BUYER within 8 to 10 weeks from the date of reference or intimation to him by the BUYER / BIDDER and, should the occasion arise, submit proposals for correcting problematic situations.

## 7 Facilitation of Investigation

7.1 In case of any allegation of violation of any provisions of this Pact or payment of commission, the BUYER or its agencies shall be entitled to examine all the documents including the Books of Accounts of the BIDDER and the BIDDER shall provide necessary information and documents in English and shall extend all possible help for the purpose of such examination.

## 8 Law and Place of Jurisdiction

8.1 This Pact is subject to Indian Law. The place of performance and jurisdiction is the seat of the BUYER.

## 9 Other Legal Actions

9.1 The actions stipulated in this Integrity Pact are without prejudice to any other legal action that may follow in accordance with the provisions of the extant law in force relating to any civil or criminal proceedings.

## 10 Validity

10.1 The validity of this Integrity Pact shall be from date of its signing and extend up to the contract period with the BUYER in case a contract is signed. In case BIDDER is unsuccessful, this Integrity Pact shall expire after six months from the date of the signing of

the contract.

10.2 Should one or several provisions of this Pact turn out to be invalid, the remainder of this Pact shall remain valid. In this case, the parties will strive to come to an agreement to their original intentions.

11 The parties hereby sign this Integrity Pact.

-

BUYER  
Name of the Officer.  
Designation  
ITI Limited (address)  
Place:  
Date:

BIDDER  
CHIEF EXECUTIVE OFFICER  
M/s .... (address)  
  
Place:  
Date:

Witness:

1. ....  
2. ....

1. ....  
2. ....



**Annexure-N**

<b>Document Check List</b>
A. Company Profile
B. Certificate of Incorporation
C. Memorandum & Articles of Association (MOA)
D. Audited financial statements & CA certificate as per EOI
E. GST Registration Certificate.
F. Copy of PAN Card
G. CIN (Corporate Identity Number), if applicable
H. Authorization letter on stamp paper authorizing the person signing the bid for this EOI and Power of Attorney (POA).
I. Experience as per eligibility clauses of EOI (Annexure-A)
J. Details DD of EMD & Tender Fee
K. Confirmation on 100% compliance to eligibility criteria according to EOI and customer tender.
L. Undertaking in letter head to indemnify ITI from any claims / penalties / statutory charges, liquidated damages, with legal expenses etc.
M. Clause by clause compliance of EOI terms and condition with references to supporting documents
N. No debarment certificate from any Govt Institute/PSU
O. Signed Pre-Contract Integrity Pact as per EOI Annexure-M

Note: Bidders shall go through the Customer website (<https://eesl.eproc.in>) tender and will be prepared for the tender documents required for the submission of bid.