

**ITI Limited**  
**Regional Office,**  
**National Insurance Building, 1st Floor,**  
**27,A.K.Nayak Marg, Fort ,Mumbai – 400001(M.S)**  
**Email:mumbai\_ro@itilttd.co.in**

**NOTICE INVITING EOI FOR SELECTION OF SYSTEM INTEGRATOR /Partner  
SITC of Data Center Core Switch and Networking Active and Passive  
components ” in Maharashtra .**

**Ref: ITI/ROM/DC/19-20**

**Dated: 01.06.2019**

ITI is undertaking System Integration projects for various customers on revenue sharing basis .Towards these business activities, ITI invites sealed Expressions of Interest (EOI) from eligible System Integrators (SI) /partner. The scope of work : “SITC of Data Center Core Switch and Networking Active and Passive components ” in Maharashtra .

The SI/Partner should work with ITI for addressing the Tender and implementing the projects in the event of ITI winning the contract.

**Due Date for Submission of EOI on or before 10.06.19**

<b>1</b>	<b>Technical Bid</b>	EOI document cost Rs. 500 /- in DD/cash in favour of ITI LIMITED
1(i).	Eligibility of SI	
	a	The SI should have minimum 03 years experience in IT Networking and SITC/upgradation of DATA CENTER business in India
	b	The bidder should have successfully supplied and installed similar projects/system Integration works for various Govt/Corporate Bodies.
	c	Should be a profit making company in last 3 financial years ended on 31.03.2018
	d	Should not have been blacklisted by any government organization in India
	e	Must have their own offices in India for services and support and one service Center in Maharashtra OR submit undertaking letter for establishing Service Center in Mumbai at the time of execution project if work is awarded.
	f	Bidder should have experience of executing of DATA CENTER Core Switch and Networking active and passive components in minimum two organizations out of which one should be any Govt. Organization/PSU/scheduled commercial bank in India during last 05 years from the date of issuance of EOI.
	g	The bidder should have a total sum of turnover of Rs. 10 Crore (Minimum) in the last three financial years and . The copies of Audited Annual Accounts/Balance Sheet along with Profit & Loss Account for last three years shall be attached along with the bid.
	h	The SI shall be the OEM /authorized partner of OEM . If the bidder is an athourized parner of OEM of DATA Center solution, the bidder needs to provide Manufacturer Authorization from OEM stating that they are authorized to participate in the said tender. The SI should have capabilities to develop basic infrastructure i.e.

		Rack Unit with Accessories, Cooling System, UPS System , Fire Protection System,Integrated software for Environmental Monitoring System/Data Center infrastructure Management/ Intelligent Building Management System,Core switch and Networking active and passive components etc for data Center in single contract and shall have successful executed minimum Two orders, each one consisting not less than 40 Lac OR OR at least one order consisting not less than Rs. 60Lac. for the same during last three years with related PO copies with satisfactory completion certificates should attached .
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1(ii)	SI need to submit the following:	
	a	Company Profile
	b	Certificate of Incorporation
	c	Audited Annual Report for last 3 years
	d	GST NO.
	e	
	f	PAN Number/Income Tax return copy for the assessment for the last TWO years
	g	Funding Plan for the projects (Banker’s solvency certificate)
	h	Undertaking to work with ITI as per EOI/Tender terms and conditions including Warranty & post-warranty services and implementing the project in the event of ITI winning the contract.
	i	Undertaking (on Letterhead) to submit <b>Tender Fee of Rs. 10000/ &amp; EMD of Rs.500000, Security Deposit/PBG as per tender conditions.</b>
	j	Undertaking to obtain support letter from OEMs in favor of ITI
	k	Manpower details to be furnished
	l	Undertaking to obtain relevant statutory licenses, copyrights etc., for operational activities
	m	To submit Power of attorney authorizing the person signing the bid for this EOI
	n	Support center details to be furnished
2	<b>Financial Bid</b>	Consolidated Margin being Offered (Covering the – Supply, Installation, Wiring & Commissioning including Warranty Support as per tender) in percentage (%) to ITI excluding Taxes. (to be submitted separately in sealed cover). Please also refer note 10 below  .

**Note:**

1. The financial bid (Indicating the Margin Clearly) and Technical Bid shall be placed in separate sealed envelopes only, super scribed with words “**Technical Bid**”. & “**Financial Bid**”. Both the bids are to be placed in a separate sealed cover mentioning, “**DON’T OPEN BEFORE 15:30 hrs 10.06.2019**”.
2. The BID will be rejected, if the margin is not offered and offered margin is not mentioned in a separate sealed cover.
3. Technical bid will be opened **15:30Hrs 10.06.2019**.

4. Financial Bid opening will be done after the evaluation of Technical bid (Only for technically qualified bidder).
5. Bid should be valid for a period of **180** days from the date of opening of bid.
6. The bidders who have not fulfilled the commitments made in our earlier EOIs need not apply.
7. Conditional offers are liable for rejection.
8. Scope of the work and other details of the Bid document will be available with ITI and interested parties may collect the details/documents from the undersigned . The technical specification is enclosed with EOI .
9. ITI personnel will be involved with the implementation Team in each location.
10. Payment to the successful bidder shall be made after deducting the offered margin to ITI, operational expenses payable to customer and the statutory taxes payable to the Govt. (Penalties if any levied by the customer will be passed on to the successful bidder).
11. Clause by clause compliance of EOI with references to supporting documents.
12. Successful bidder has to sign consortium agreement covering the terms and conditions of the customer.

The interested Partners/SIs may like to discuss the detailed Scope of Work with the Regional Manager – .Technical Specs enclosed, for ready reference.

ITI Limited reserves the right to accept or reject in part or full any or all the EOIs without assigning any reasons therefore and without incurring any liability to the respondents.

The EOI may be sent in a sealed cover marked “UPGRADATION OF DATA CENTER” in **Maharashtra . on revenue share basis so as to reach the following address on or before 15.00 hrs 10.06.2019.**

**Mrs. KUSUM BAKSHI**

The Chief Regional Manager  
Regional Office, ITI Limited, National Insurance Building,  
1st Floor,27,A.K.,Nayak Marg, Fort, Mumbai – 400001  
Telephone: 022-22019699, 22019684 Fax:022-22019795  
Email Id: mumbai\_ro@itilttd.co.in

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